



Department of Public Works

Feb. 1, 2016

I would like to take this opportunity to express my deep and complete satisfaction with my recent experience with Longobart-Ross Full Fleet Solutions. Rick and Cynthia spent several hours at my location reviewing my responses to their multi-page questionnaire regarding virtually every aspect of my operation through their Fleet Analysis process, then spent several more hours reviewing with me their solutions to the issues that the questionnaire uncovered.

I will be retiring this year, and I sought a guide for the future that could be presented to my superiors in my department, and serve as a road map for the benefit of my successor. The work Rick and Cynthia accomplished, and the short-term, intermediate and long-term solutions they proposed, will be extremely useful for my successor to understand the current situation in this fleet, and to present many options for facing the challenges that are inherent in managing a modern governmental fleet. They proposed some specific solutions to some issues that I believe have merit and deserve serious consideration for implementation, particularly their vehicle replacement program tool.

I can unequivocally recommend the services offered by Longobart-Ross Full Fleet Solutions with confidence that the needs of governmental fleet managers will be met. You may call me at 619-397-6079 if you would like any further information on the process from my perspective.

Yours truly,

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